

**Keystone State Chapter – POCI**  
**Minutes of Board Meeting, January 12, 2020; Bird-In-Hand, PA Firehouse**

1. Meeting called to order by President Tom Wright at 12:20pm
2. Tom made some opening remarks, including comments about increasing membership. 31 people attended the meeting.
3. Introduction of Officers
  - a. President – Tom Wright
  - b. Vice President – Sandy Kemp
  - c. Secretary – Dick Stover
  - d. Treasurer – Brenda Steinhauer
  - e. Directors: Bill McIntosh, Marlin Guigley, Merle Wright, Jim Martin
  - f. Activities Directors: Ralph Keller, George Burbage
4. Tom introduced our Face Book page: pontiacoklandclubinternationalkeystonestatechapter
5. Receive the Treasurer’s 2019 Report (numbers do NOT show reimbursed convention-related expenses)
  - a. Total receipts = \$ 6,321.47 (excl.\$60 2020 dues)
  - b. Total expenses = \$ 6,571.65
  - c. Profit/(loss) for 2019 = (\$250.18) (excluding \$60 2020 & beyond dues paid in advance)
  - d. Total liquid assets = \$27,265.91
    - i. Checking balance = \$2,323.59
    - ii. Savings account balance = \$24,942.32 (incl. \$20,368.12 convention share less \$1,500 for Christmas party)
    - iii. Less 2020 and beyond dues paid in 2019 = \$ 60.00
  - g. Convention accounting:
 

i. Total Convention Share:	\$22,186.44
ii. LESS: Merchandise purchased from POCI	<u>(1,818.22)</u>
iii. Net Share	\$20,368.12
  - e. Year-end membership = 113

**Board voted to receive the Treasurer’s 2019 year end report**

6. 2019 Year-end promotion items sales report from Bill McIntosh:	
Sales at convention of KSC Items (less memberships):	\$153.00
Sales at convention of convention tee shirts:	110.00
Sales of KSC items at Fall Meet (less memberships):	26.00
Sales of convention tee shirts and other items at Fall Meet:	<u>71.50</u>
TOTAL	\$360.50
LESS: Purchases of additional items, printing and giveaways	<u>992.21</u>
Profit (Loss)	(\$631.71)

**Board voted to receive the 2019 year end promotional sales report**

7. Old Business

a. 2019 Convention

- a. Review of left over items for sale
- b. The Board **voted** to donate one of the canon trophies to Rallye Productions
- c. Ideas for items in inventory
  - i. Include in goodie bags at shows
  - ii. Giveaways at shows and for new members
- d. What to do with the money made
  - i. Save some of the money to fund events which have been losing money
  - ii. Some money to a CD
  - iii. Color newsletter
  - iv. The Board **voted** to purchase a CD for approximately \$10,000
- e. Mike Murray to check with POCl to understand the affect of their legal/IRS status on the unincorporated chapters.

8. Discussion of shows and formats in general; newsletter; websites; FaceBook

- a. Tom is looking for someone to head up an effort to better advertise our shows
- b. Add a section to the newsletter highlighting members – Brenda and Tom will start
- c. The Board **voted** to have AJ Koszi to investigate donations to the Pontiac Transportation Museum

9. Ralph Keller gave a short review of 2019 activities (44<sup>th</sup> year)

10. Determine 2020 Events Calendar

a. Spring Tour #1

- i. Date: Late March
- ii. Activities: Train Collection, Car Cathcher Museum, and Wings of Freedom at Willow Grove
- iii. Contact: Steve Leibert
- iv. Other

a. Spring Tour #2

- i. Date: Mid-April
- ii. Activities: American on Wheels
- iii. Contact: Ralph Keller
- iv. Other:

c. GM on Display

- i. Date: Sun. May 31 (date change so members can attend last Burdette show)
- ii. Location: Macungie park;
- iii. Contact: Don Haley
- iv. Park costs \$
- v. Need door prizes; consider giving out some of our promotional items
- vi. Feature class will be: Class ? '????'; discount rate \$5 **Pre-registered only**
- vii. Pre-registration by ???
- viii. DJ – Lenny Grove Machine \$???? for 4 hrs??
- ix. POCl provides insurance for our shows through J.C. Taylor; Sandy Kemp to call and let them know our schedule

d. Spring Car Shows: National Capital Area Show

- i. Date: June 7
- ii. Location: Hyattstown, MD
- iii. Contact: George Richardson

e. National Convention (48th) – Catoosa, OK, July 7-11

f. AACA Grand National Show at Bulgari Allentown Sat. 7/25

- g. Das Awkscht Fescht
  - i. Date: Fri-Sun. July 31, Aug 1, 2, club day Aug. 2
  - ii. Location: Macungie, PA
  - iii. Contact: Don Haley
- b. Knobels Grove
  - i. Date: Aug 15 or 16
  - ii. Activity: Picnic and rides, no Board meeting
  - iii. Contact: Ralph Keller
- h. September/Fall Meet – Ebersole – 46<sup>th</sup>, 100<sup>th</sup> Anniv. (small group to meet with Randy)
  - i. Format: Buick, Olds, Pontiac, Cadillac
  - ii. Date: Sunday, September ?????
  - iii. Location: Lebanon, PA
  - iv. Contact: Bill McIntosh
- a. October Tour:
  - i. Date: Mid-October Weekend; Mike Murray to check on what will be closed
  - ii. Location: Salisbury, MD???
  - iii. Contact:
  - iv. Other:
- b. Junk Yard Tour
  - v. Date: Fri. Nov. 27th
  - vi. Location: tbd
  - vii. Contact: Steve Leibert
- i. Christmas Party
  - i. Date: Sat. Dec. 5; 12-4pm, dinner at 12:30pm
  - ii. Location: Bird-In-Hand Restaurant
  - iii. Contact: Jim Martin
  - iv. Club to pick up portion of cost; cost \$25/ea. Adult, \$10/ea. 4-12, under 4 is free
- j. Board Meeting
  - i. Date: Sun. Jan. 10, Noon
  - ii. Location: Bird-in-Hand Fire Company
  - iii. Contact: Jim Martin

11. The meeting was adjourned at 4:00pm